



Guatemala hospital energy storage

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In May 2016, the government of Guatemala launched an initiative to provide a sustainable solution to the waste and inefficiency of the current system. The initiative - the result of an agreement between Guatemalan civil society organization FUNDESA and Guatemala's Ministries of Finance (MINFIN) and Public Health and Social Assistance (MSPAS) - had two objectives: reduce the expense of procuring medicine and improve inventory efficiency in the two hospitals that serve the most patients.

FUNDESA (the Foundation for the Development of Guatemala) is a 35-year-old nonprofit organization formed by entrepreneurs to promote sustainable economic and social development in Guatemala. With its focus on integrated, long-term solutions and facilitating connections between the public and private sector, FUNDESA was an excellent fit to execute the initiative and an ideal partner for Counterpart's Participaci?n C?vica program in Guatemala.

Counterpart is proud to have contributed to this tremendously important initiative through Participaci?n C?vica, a project funded by the United States Agency for International Development. Participaci?n C?vica provided funding to FUNDESA to support implementation and roll-out of the online procurement system. We also leveraged our in-country network of civil society organizations to provide service delivery oversight at the regional level.

After a hugely successful pilot phase at two hospitals, the system was quickly expanded to five additional hospitals. The seven hospitals now using the system have seen improvements across the board: availability of critical medications has increased from 40% to 80%, patient costs have been reduced by 25%, and the hospitals save over \$10 million per year.



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